ELIE for contracts

THE COLLABORATIVE TOOL TO MEASURE SUPPLY CHAIN & SERVICE PERFORMANCE

ELIE FOR CONTRACTS - CONTRACT SENTINEL IS A ....

- **Contract repository**

- **Collaboration tool**

- **Performance management system**

- **AI analysis and ML predictive failure technology**

- **Conversational AI interaction**

- **Sell contracts to buy contracts**

- **Control system for spend management**

- **Development platform to build systems to manage any type of contracts**

- **Capture platform for auto document on-boarding**

ELIE FOR CONTRACTS WHY?

Around **60%** of spend is tied to suppliers through contracts, and **90%** of income sits within a contractual framework.

But contracts are complex and costly to manage. Clients demand higher performance, driving sharper focus on deliverables. With the shift to consumption-based models, cost control has never been more critical.

Success now depends on:

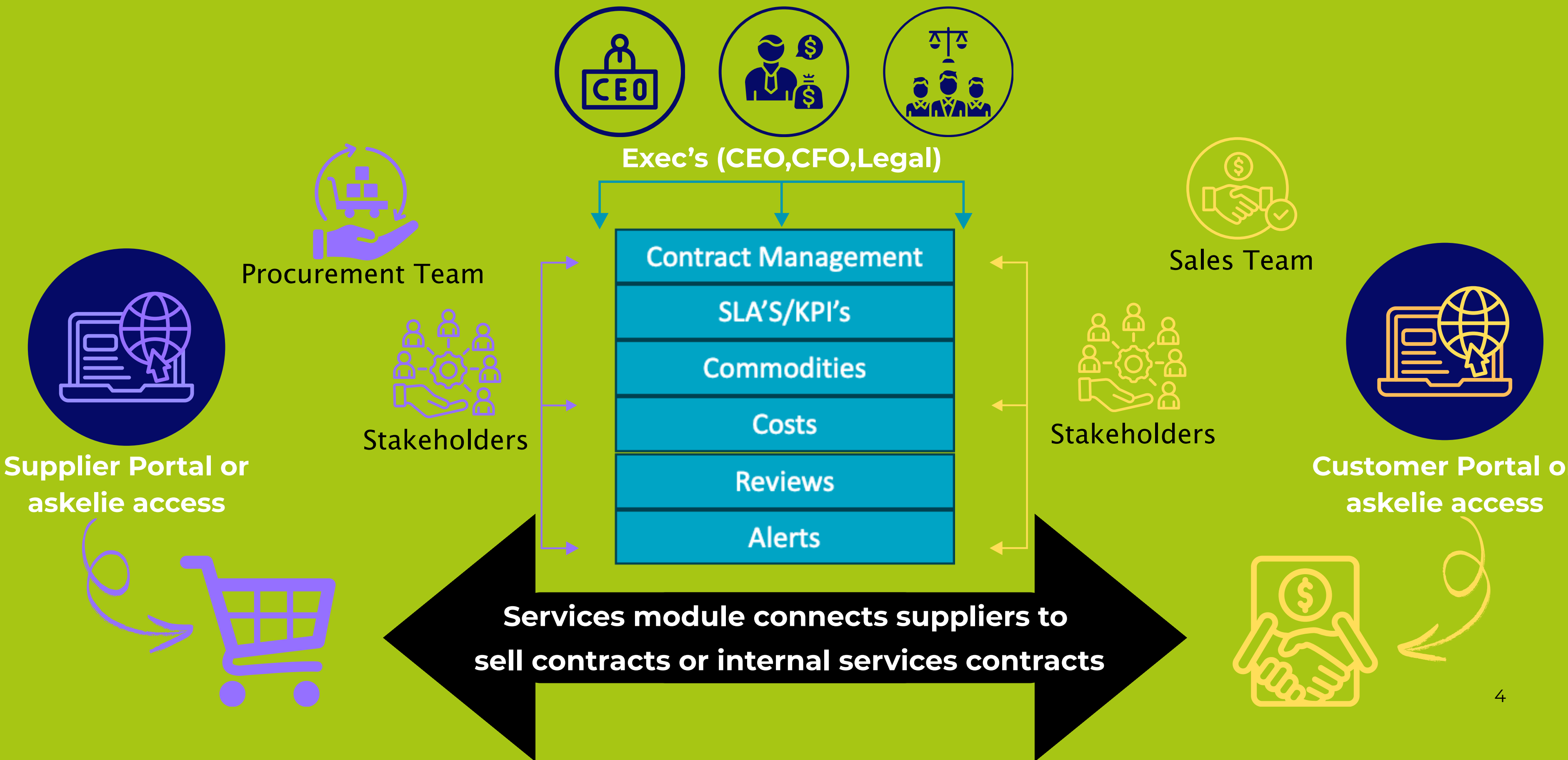### Contract Intelligence

Contract Compliance

Contract Obligation Management

ELIE for Contracts gives organisations a single platform to handle today's contractual challenges.

USERS, FEATURES AND DEPENDENCIES OF ELIE FOR CONTRACTS

Exec's (CEO,CFO,Legal)

Procurement Team

Sales Team

Stakeholders

Stakeholders

| Contract Management |
| SLA'S/KPI's |
| Commodities |
| Costs |
| Reviews |
| Alerts |

Supplier Portal or askelie access

Customer Portal or askelie access

Services module connects suppliers to sell contracts or internal services contracts

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USED ACROSS MULTIPLE PERSONAS

Suppliers
- View its client contract Landscape
- View performance
- Attend and record review or respond to comments made from client
- Change contracts

Customers
- View Contract Landscape
- Performance views
- Cost views
- Contract renewals
- Change contracts

Operations
- View Contract Landscape
- Onboard new Contracts
- Contract renewals
- Change contracts
- Facility management
- Assets with contracts
- Under Warranty

Department Head
- View Contract Landscape
- Onboard new Contracts
- Contract renewals
- Change contracts
- Request new Supplier
- Contract Content

ELIE for Contracts

Finance
- View Contract Landscape
- Verify Contract Costs & Conditions
- Budgets
- Connecting Assets to Contract
- Invoice matching to contract terms
- Manage consumptions costs- SaaS
- Track contractual spend to actual spend

Procurement
- View Contract Landscape
- Onboard new Contracts
- Contract renewals
- Process Contract Changes
- Supplier on-boarding
- Contract Repository
- SaaS contracts

Legal
- View Contract Landscape
- Onboard new Contracts
- Contract Creation
- Audit/Compliance
- Contract renewals
- Change contracts
- Legal LLM's
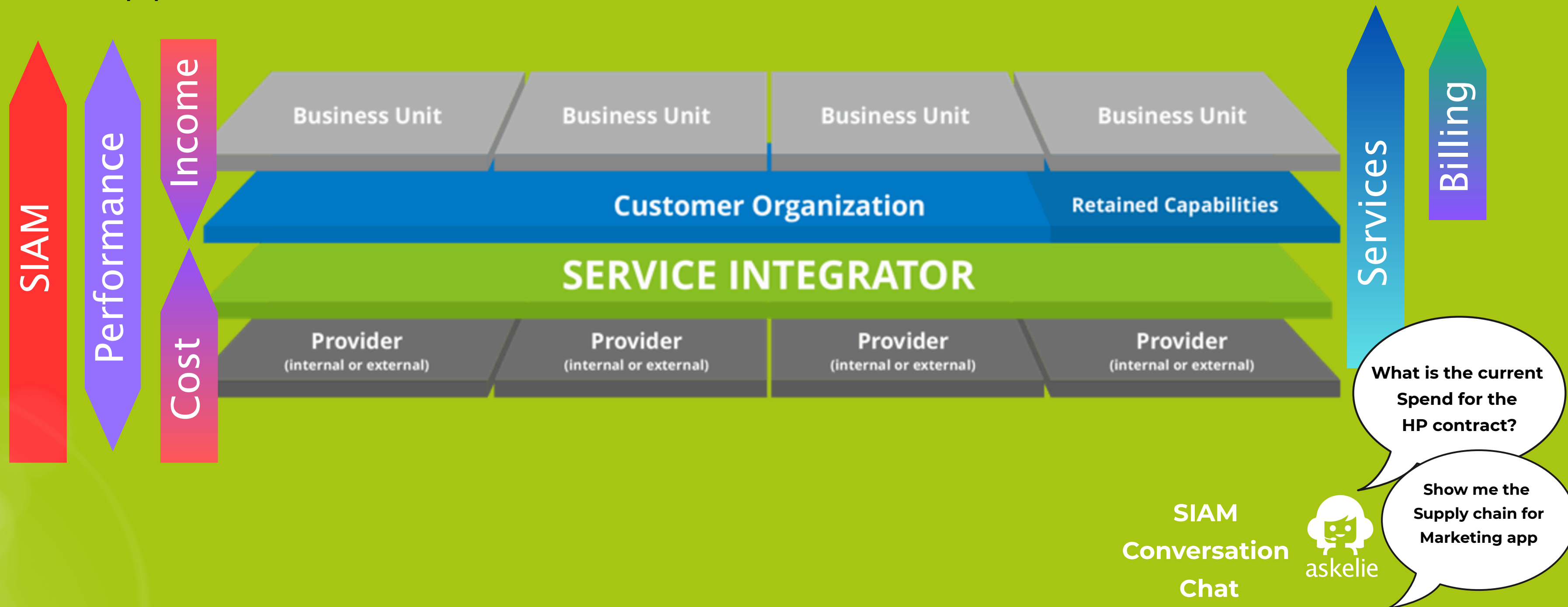
SIAM- SERVICE INTEGRATION & MANAGEMENT MODULE

CS provides a unique end to end view of the Service. This module links the supplier contracts to sales contracts for clients or internal services

THE NEEDS - WHY CAPTURE, TRACK AND ANALYSE CONTRACTS & AGREEMENTS?

TO CONTROL SPENDING, AVOID DUPLICATION AND OVER PAYMENT AND MEASURE PERFORMANCE OF BOTH SUPPLIERS AND CLIENT CONTRACTS -

You need:

- **Outside of HR, around 60% of business income goes to suppliers and services, with all income tied up in agreements and contracts that demand stronger performance and obligation management.**
- **The shift to consumption-based pricing creates added pressure on businesses to track and control usage-driven costs.**
- **Every contract carries risk, and without proper monitoring these risks can quickly turn into operational issues.**
- **Contracts run across the whole organisation, not just procurement, yet post-contract performance often lacks visibility, driving inefficiency and higher costs.**

CURRENTLY - SUPPLIER INFORMATION IN SILOS

·Multiple service agreements - managed by different business units

·No single repository - contracts in multiple locations

·No automated link between contract performance and cost

·Increase in consumption based pricing – pay as you go

·Little collaboration between customers and suppliers across the whole contract life cycle

This leads to:

- No visibility over contract performance
- No single source of the truth
- Difficulties in managing contracts - key dates and clauses hard to find
- Agreements automatically renewed without review
- Payments made without the value being reviewed
- Time lost collecting supplier performance and reviewing

Silos mean losing sight of supplier performance, cost, consumption - and loss of control
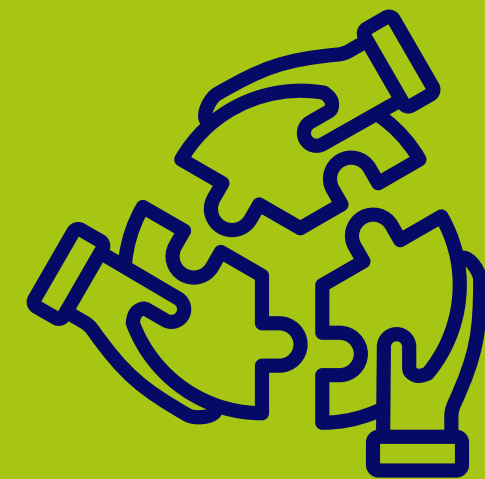
ELIE FOR CONTRACTS

02 **CLEAR DASHBOARD**

Dashboard delivers transparency of all performance metrics

03 **COLLABORATIVE RELATIONSHIPS**

Makes customers/suppliers relationships collaborative and automated

01 **MEASURES PERFORMANCE**

Measures contract performance, risk, cost and SLAs

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THE NEEDS THAT YOU MUST ANSWER

To control spending, retain contracts and measure performance, you need:

01 One location for all supplier contracts, SLA's and KPIs

02 Flagging of poor performing contracts

03 Review of suppliers or supplier performance before automatic renewals

04 Control consumption-based costs

05 Better manage contract risk

06 Connection with all aspects of the contract lifecycle

07 A collaboration platform for all stakeholders

HOW CONTRACT SENTINEL CAN HELP

Contract Sentinel performance monitor provides:

- **Full visibility of service performance to see high and low performing service providers**
- **An understanding of the true cost of service**
- **The ability to identify unused services**
- **A view of how contracts are linked and work together for better portability**
- **Better management of agreements**
- **Empowered managers who are able to track internal and external agreements**
- **Improved supplier performance**
- **Provide a transparent consumption-based billing solution**
- **Increased efficiency and access to information**
- **Provide greater productivity & access by utilising Contract Conversational AI**

This allows savings across your business through the automation of contract performance

BENEFITS OF CONTRACT SENTINEL

For Clients

- **Centralised dashboard**
- **Centralised contract repository**
- **Centralised workflows**
- **More collaborative and efficient process**
- **Visibility of dates, renewals and exit clauses**
- **Quick retrieval of contracts and terms for review**
- **Visibility of contract performance**
- **Consumption based billing clarity**
- **Full document cloud capture platform**

For Suppliers

- **Give your clients greater transparency over contract services**
- **Provide greater detail through automation**
- **Deliver contracts more cost effectively, meeting SLAs and KPIs**
- **Build a stronger relationship with clients**
- **Automate management to focus on core business**
- **Make it easier to do business with you**

CONCLUSION AND KEY TAKEAWAYS

Contracts drive spend, income, and risk – but are too often hidden in silos.
Visibility and collaboration across all stakeholders is essential.
AI-driven insights turn contracts into active, measurable assets.
ELIE for Contracts gives control, transparency, and savings.

With ELIE for Contracts, every agreement becomes an asset - controlled, measured, and delivering value.

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